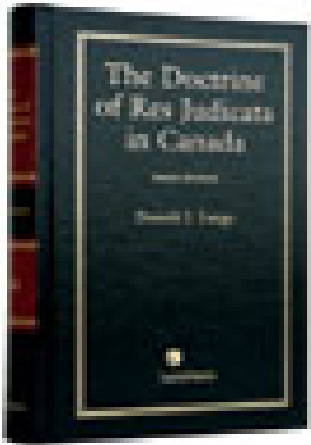


LexisNexis Print - 2010 and beyond



TOTAL PRACTICE SOLUTIONS

Client Development Research Solutions Practice Management Litigation Services



Overview

- Publishing programme 2010
- Librarians budgeting - 2011 price increase
- Fall Sale (looseleaf + texts)
- Halsbury Laws of Canada (volumes sale)
- Import sale (October)
- What's New for 2011

Publishing Highlights 2010

- 53 New titles published in 2010
- 19 new editions
- 2 new looseleaf
- More regional titles
 - *Alberta Litigators Pocket Guide to Evidence*
 - *British Columbia Litigators Pocket Guide to Evidence*

Top 10 Titles of 2010

- ✓ ***Disability Management Compliance Manual*** (Dyck/Corry)
- ✓ ***Director and Officer Liability in Corporate Insolvency, 2nd Ed.*** (Sarra)
- ✓ ***Canadian Construction Law*** (Ricchetti/Murphy)
- ✓ ***Canadian Civil Procedure Law, 2nd Ed.*** (Abrams/McGuinness)
- ✓ ***The Doctrine of Res Judicata in Canada, 3rd Ed.*** (Lange)
- ✓ ***Aviation Insurance Liability*** (Dempsey)
- ✓ ***Law of Search and Seizure in Canada, 8th Ed.*** (Fontana)
- ✓ ***Canadian Trademarks Law*** (Scassa)
- ✓ ***Libel, 2nd Ed.*** (Downard)
- ✓ ***Canadian Law of Mortgages, 2nd Ed.*** (Roach)

Fall Sale - September 2010

- Texts - Discounts of 15% - 50% on 200 titles
- Looseleaf - 40% discount on set or contents update
- Newsletters - 40% discount
- Customized checklist - Contact Arthur (arthur.vaz@lexisnexis.ca)



Halsbury's Laws of Canada

- 46 volumes published so far
- 12 more volumes publishing over the next four months
- 12 volumes scheduled for 2011
- 70 volume set will be completed by June 2011

Halsbury's Laws of Canada Volumes sale

- Purchase 1 volume - \$270
- Purchase 2 - save 10%
- Purchase 3 – save 15%
- Purchase 4 – save 20%
- Purchase 5 – save 25%
- Purchase 6 – save 30%
- Purchase 7 – save 35%
- Purchase 8 – save 40%
- Purchase 9 – save 45%
- Purchase 10+ - save 50% (price/vol. \$135



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Import Sale

- October – December 2010
- Save 25% on all International texts, looseleaf and reports
- Checklist to be sent out by October 1st
- Contact Arthur for titles on your wishlist

Peek into 2011

- Will be as strong as 2010
- Key titles
 - *Conduct of An Appeal, 3rd Ed.*
 - *Bypass Court, 4th Ed.*
 - *Commercial Insolvency in Canada, 3rd Ed.*
 - *Government Procurement, 3rd Ed.*
 - *Canadian Law of Patents*
 - *Internet and e-commerce Agreements, 3rd Ed.*